



MEET YOUR MATCH 2

“Jewish overnight camping is incredibly valuable. We’re just beginning to realize it’s about more than fun and friendship. It’s one of our most precious resources for Jewish identity and continuity. Gathering Jewish children about the campfire is so very important.”

- Harold Grinspoon, Founder and Chairman, Harold Grinspoon Foundation



**A \$2 Million Matching Grant Program
for Grinspoon Institute-Affiliated Camps**

GRINSPOON INSTITUTE
FOR JEWISH PHILANTHROPY





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Overview

The Grinspoon Institute for Jewish Philanthropy, a program of the Harold Grinspoon Foundation, proudly announces **Meet Your Match 2**, a \$2 million matching grant program that will begin on September 1, 2007. **Meet Your Match 2** is the Institute's latest challenge grant program designed to help Jewish nonprofit overnight camps raise needed funds. By establishing its third matching challenge to a new cohort of camps – those that have received mentoring services from the Institute after January 2006 – the Institute is building on the success of its previous challenges, **Meet Your Match** and **Create Your Match**, which together have raised more than \$15 million to date to enhance Jewish overnight camping. As we all know, Jewish overnight camps are a tremendous resource and one of the most effective ways of enhancing Jewish self-identity in children and teens. We look forward to working with you to make **Meet Your Match 2** a success!

Program Description

- The heart of the program is a matching grant for gifts made to **eligible camps** at a 1:3 ratio (\$1 matched by HGF for every \$3 raised by a camp) for donor gifts of \$10,000 or more made in support of capital improvements. For example, the minimum gift of \$10,000 receives a \$3,333 match. A gift of \$75,000 or more receives a maximum match of \$25,000. (See chart below)

Min/Max	Donor Gift	Grinspoon Match per Gift	Total Gift + Match to Camp	Maximum Total Match to each camp
Minimum Donor Gift	\$10K	\$3,333K	\$13,333K	\$200K
Maximum Donor Gift	\$75K +	\$25K	\$100K	

- The total pool amount for **Meet Your Match 2** is \$2 million, available as follows:
 - From September 1, 2007 to December 31, 2007, each eligible camp has guaranteed access to matching funds of up to \$100,000 on a 1:3 basis. On December 31, the portion of the pool for which funds were not raised will be transferred into a general pool.¹
 - From January 1, 2008 to May 30, 2008, each eligible camp has potential access to 1:3 matching funds from the general pool. These funds will be available on a first-come, first-served basis.
 - Each camp may receive a maximum of \$200,000 in matching funds over the entire period from September 1, 2007 to May 30, 2008.

¹ For example, if Camp 1 raises \$300,000, Camp 2 raises \$150,000 and Camp 3 raises \$120,000 during this period, the amount of the \$100,000 reserve used by each camp is respectively \$100,000, \$50,000 and \$40,000. The remaining amount that will be transferred to a general pool and be available on a first-come, first-served basis is \$0 + \$50,000 + \$60,000 or a total of \$110,000.



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Guidelines

- **Eligibility** for *Meet Your Match 2* is open only to those newly affiliated camps that have been approved for participation in the Grinspoon Institute for Jewish Philanthropy and have an assigned mentor after January 1, 2006. Camps that participated in Meet Your Match I or Create Your Match are not eligible.
- For a gift to be eligible for matching funds, a **new donor** must make a minimum gift of at least \$10,000 in a single pledge to a camp. A **new donor** is an individual, family, or foundation that has not made a pledge or gift of \$10,000 or more since September 1, 2004.
- For a gift to be eligible for matching funds, a **previous donor** of \$10,000 or more (made after September 1, 2004) must triple the size of the previous gift. A **previous donor** may be an individual, family, or foundation.
- Members of the same family may give a combined single gift of \$10,000 or more. “Family” is limited to spouse, parents, grandparents, siblings, and children. Family trusts, foundations, and corporations may also qualify as donors.
- Donor gifts and matching funds must be used for **capital improvements**, defined as the following:
 - 1) Construction of buildings or portions of buildings
 - 2) Major repairs to buildings or portions of buildings, but not maintenance
 - 3) Improvements to grounds, but not normal upkeep
 - 4) Major pieces of equipment
 - 5) Infrastructure construction or maintenance of septic systems and water systems
- Upon receiving a donor’s pledge, the camp must submit a *Meet Your Match 2* application documenting the donor’s eligibility and providing required information. The Harold Grinspoon Foundation then reserves funds to be distributed as a 1:3 match when proof of payment (copy of check) is furnished.
- The first payment amounting to at least one-third of the pledge must be received within 60 days of the camp’s *Meet Your Match 2* application, and the pledge must be paid in full by September 30, 2010.
- The Harold Grinspoon Foundation will disburse matching funds on a quarterly basis, starting in January 2008, based on the paid portion of the pledge.
- If the donor who makes a pledge does not pay the committed amount, the pledge lapses and is ineligible for matching funds. The pledge cannot be transferred to another donor.

All decisions for matching funds are at the sole discretion of the Harold Grinspoon Foundation.
Terms and conditions are subject to change and/or termination at any time.





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Frequently Asked Questions

- Q:** Can in-kind (non-cash) gifts such as computers, land, or materials for construction be matched?
- A:** No.
- Q:** Can a gift be matched if it is used for a purpose other than capital needs?
- A:** No.
- Q:** Can donors give a combined gift from several members of a family?
- A:** Yes, donors from the same family may give a *single* gift of at least \$10,000. “Family” is limited to spouse, parents, grandparents, siblings, and children.
- Q:** If a donor has given multiple smaller gifts (less than \$10,000 in any individual year) in a *single* pledge since September 1, 2004 (e.g., pledge of \$12,000 paid in installments of \$4,000 per year over 3 years), must that donor give triple the previous pledge amount (\$36,000)?
- A:** Yes, because this was a single pledge of more than \$10,000 paid out over a 3-year period.
- Q:** If a donor has given multiple smaller gifts (less than \$10,000 at one time) in *separate* pledges over the past several years, must that donor give triple the previous pledge amount?
- A:** No, a donor who has *not* given \$10,000 or more in a single pledge or gift is counted as a new donor.
- Q:** Can a gift of \$10,000 count as new if a donor already gave \$10,000 to an annual campaign but not to a capital campaign?
- A:** No. If a donor has given \$10,000 or more to the camp for any purpose within the last three years, the gift is not a new gift. Therefore, the amount must be tripled to qualify for matching funds.
- Q:** If a pledge or gift of \$10,000 or more was made prior to September 1, 2007, does it qualify for a match?
- A:** No, this program starts on September 1, 2007.
- Q:** If a pledge made after September 1, 2007 is paid over 3 years, will it be matched?
- A:** Yes, a pledge can be paid in installments, as long as it is paid in full by September 30, 2010. Funds will be matched quarterly based upon the amount received. The first payment of at least one-third of the pledged amount must be made within 60 days of the date of application.
- Q:** Can a donor split a gift between camps?
- A:** Yes, but each gift must be at least \$10,000.
- Q:** What if the donor gave a previous gift to Camp 1 and now wants to give to Camp 2?
- A:** The donor may give to Camp 2 under the same eligibility guidelines.
- Q:** What if a gift is greater than \$75,000? How much will be matched?
- A:** A maximum of \$25,000 in matching funds is available for any single gift.
- Q:** What is the donor approval process? That is, how do donors know that their gifts will be matched?
- A:** The camp must complete a *Meet Your Match 2* application for each pledge or gift. Upon receipt of the application, the Harold Grinspoon Foundation reserves matching funds and informs the camp.

